Instruction for authors

Before submitting the paper we encourage the authors to use English language editing support.

Papers which are to be published in *Managerial Economics* should be prepared according to the following guidelines.

All illustrations, figures, and tables are placed within the text at the appropriate points, rather than at the end.

Title page should include a footnote, giving the author(s) affiliation(s) (including postal and e-mail addresses of all authors).

Figures must be prepared in a form suitable for direct reproduction. Digital artwork at least 300 dpi resolution is accepted. Photographs, on glossy paper (9 by 13 cm or larger), should display sharp contrast. Figures, tables and photographs should be numbered according to their reference in text.

Illustrations should be edited in CorelDraw (*.CDR), DrawPerfect (*.WPG) or in any other vector graphics form e.g. HPGL, Encapsulated PostScript (*.EPS), Computer Graphics Metafile *.CGM) or bitmaps (*.TIF, *.PCX).

Mathematical equations within the text should be written in separate lines, numbered consecutively (numbers within round brackets) on the right-hand side. Greek characters must be written out clearly.

Summary and 3–5 keywords should be submitted in separate file containing the name of the author, title of the paper with the heading "Summary".

Authors using Word are requested to employ, as far as possible, text form of mathematical symbols leaving graphic form for the equations longer than single line.

Reference style

In general, the authors should use the Harvard style of referencing. References to literature within the text should be given in the form: the name of the author(s) and the year of publication (in parentheses), e.g. "Smith (1990) underlines...", "As shown in Smith (1990)...". In case of more than two authors of the cited publication the "et al." shortcut should be used.

Lists of references should be written in alphabetical-chronological order, numbered and follow the rules:

• JOURNAL ARTICLE

Muller, V. (1994) 'Trapped in the body: Transsexualism, the law, sexual identity', *The Australian Feminist Law Journal*, vol. 3, August, pp. 103–107.

• BOOKS

Book with one author

Adair, J. (1988) Effective time management: How to save time and spend it wisely, London: Pan Books.

Book with two authors

McCarthy, P. and Hatcher, C. (1996) Speaking persuasively: Making the most of your presentations, Sydney: Allen and Unwin.

Book with three or more authors

Fisher, R., Ury, W. and Patton, B. (1991) Getting to yes: Negotiating an agreement without giving in, 2nd edition, London: Century Business.

Book - second or later edition

Barnes, R. (1995) Successful study for degrees, 2nd edition, London: Routledge.

Book by same author in the same year

Napier, A. (1993a) Fatal storm, Sydney: Allen and Unwin. Napier, A. (1993b) Survival at sea, Sydney: Allen and Unwin. Book with an editor

Danaher, P. (ed.) (1998) Beyond the ferris wheel, Rockhampton: CQU Press.

A chapter in a book

Byrne, J. (1995) 'Disabilities in tertiary education', in Rowan, L. and McNamee, J. (ed.) Voices of a Margin, Rockhampton: CQU Press.

• WORLD WIDE WEB PAGE

Young, C. (2001) English Heritage position statement on the Valletta Convention, [Online], Available: http://www.archaeol.freeuk.com/EHPostionStatement. htm [24 Aug 2001].

• CONFERENCE PAPERS

Hart, G., Albrecht, M., Bull, R. and Marshall, L. (1992) 'Peer consultation: A professional development opportunity for nurses employed in rural settings', Infront Outback – Conference Proceedings, Australian Rural Health Conference, Toowoomba, pp. 143–148.

NEWSPAPER ARTICLES

Cumming, F. (1999) 'Tax-free savings push', Sunday Mail, 4 April, p. 1.

All the items cited in the main text, and no other items, must be placed in the list of references.

Authors should include 2–3 JEL codes with manuscript during submission. For more details on the JEL classification system CLICK HERE.

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